


BOARD OF UTILITIES COMMISSIONERS

1800 E. Wardlow Road, Long Beach, CA 90807
562.570.2300 | LBUilities.org

June 6, 2024

Recommendation

Adopt Resolution UT-1517 authorizing the General Manager to enter into a Cooperative Purchasing Agreement with AT&T, under the purchase conditions specified in the National Association of State Procurement Officials (NASPO) Value Point cooperative purchasing program (Contract MA149) for wireless voice and data services in an annual amount not to exceed \$325,000.

Executive Summary

On December 9, 2021, the Board authorized the General Manager to enter into a Cooperative Purchasing Agreement with Verizon Wireless under the terms of the NASPO Contract MA152 in an annual amount not to exceed \$250,000. NASPO Contract MA152 will expire on August 11, 2024.

The Department's operations rely heavily upon cellular phones and wireless data for field computers. To ensure the Department maintains the best quality of service, reliability, and value for cellular voice & data, all major carriers were evaluated. Under the proposed agreement, FirstNet, built by AT&T, will provide over 400 new mobile devices and cellular service, data connectivity for over 150 of the Department's Toughbook laptops assigned to field staff, and connectivity for an additional 100 devices used by staff throughout the Department.

FirstNet, built by AT&T, is the only nationwide network built with, and for, America's public safety entities and those agencies supporting them. FirstNet provides a highly secure network with guaranteed uptime. This network is supervised by FEMA and provides agencies with multiple deployable options to stand up additional cellular capacity in the event of an emergency.

NASPO Contract MA152 will expire on August 11, 2024; therefore, Board approval is requested to enter into a new agreement under the conditions specified in NASPO Contract MA149 in an annual amount not to exceed \$325,000. The increased amount from the 2021 Agreement is related to inflation and the addition of the gas utility to the Department.

Fiscal Impact

The cost to the Water, Sewer, and Gas Funds will be incurred in FY 24, with the annual amount not to exceed \$325,000. These costs are included in the FY 24 Budget and financial projections.

B. Anatole Falagan
Assistant General Manager

Christopher J. Garner
General Manager

Attachment

1 RESOLUTION NO. UT-1517

2
3 A RESOLUTION OF THE BOARD OF PUBLIC
4 UTILITIES COMMISSIONERS OF THE CITY OF LONG
5 BEACH AUTHORIZING THE GENERAL MANAGER TO
6 ENTER INTO AN AGREEMENT WITH AT&T, UNDER THE
7 PURCHASE CONDITIONS SPECIFIED IN THE NATIONAL
8 ASSOCIATION OF STATE PROCUREMENT OFFICIALS
9 (NASPO) VALUE POINT COOPERATIVE PURCHASING
10 PROGRAM FOR WIRELESS VOICE AND DATA SERVICES
11 IN AN ANNUAL AMOUNT NOT TO EXCEED \$325,000
12 UNTIL THE NASPO CONTRACT EXPIRES ON AUGUST 11,
13 2029, WITH THE OPTION TO RENEW FOR AS LONG AS
14 THE NASPO CONTRACT IS IN EFFECT, AT THE
15 DISCRETION OF THE GENERAL MANAGER

16
17 WHEREAS, the Charter of the City of Long Beach (the "City"), Section
18 1802, permits the City and its Boards to purchase services, supplies, materials,
19 equipment and labor with other government agencies by purchasing under their contracts
20 on a voluntary and selective basis when authorized by resolution; and

21 WHEREAS, the Board of Public Utilities Commissioners ("Board") has a
22 need for wireless voice and data services; and

23 WHEREAS, the Long Beach Department of Public Utilities' ("Department")
24 operations rely heavily upon cellular phones and wireless data for field computers. To
25 ensure the Department maintains the best quality of service, reliability, and value for
26 cellular voice and data, all major carriers were evaluated; and

27 WHEREAS, AT&T and the State of Utah, acting through its Department of
28 Administration, Purchasing Division, individually and on behalf of the NASPO ValuePoint,

1 a division of the National Association of State Procurement Officials, are parties to the
2 State of Utah Cooperative Contract No. MA149 (“NASPO Contract”); and

3 WHEREAS, AT&T built the FirstNet network for first responders and those
4 who support them, and provides a highly secure network with guaranteed uptime. This
5 network is supervised by FEMA and provides agencies with multiple deployable options
6 to support additional cellular capacity in the event of an emergency; and

7 WHEREAS, FirstNet, will provide over 400 new mobile devices and cellular
8 service, data connectivity for over 150 Toughbook laptops assigned to field staff, and
9 connectivity for an additional 100 devices to be used by staff throughout the Department;
10 and

11 WHEREAS, the Board’s participation in the NASPO Contract will facilitate
12 acquisition of the wireless voice and data services as well as provide considerable cost
13 benefits to the Board; and

14 WHEREAS, if the Board had to go to formal bid rather than participate in
15 the NASPO Contract considerably more funds would be required;

16 NOW, THEREFORE, the Board of Public Utilities Commissioners of the
17 City of Long Beach resolves and declares as follows:

18 Section 1. The above recitals are true and correct and are incorporated
19 herein by this reference.

20 Section 2. The Board hereby authorizes the General Manager to enter
21 an agreement with AT&T, under the purchase conditions specified in NASPO Contract
22 No. MA149 for wireless voice and data services in an annual amount not to exceed Three
23 Hundred Twenty-Five Thousand Dollars (\$325,000), until NASPO Contract No. MA149
24 expires on August 11, 2029, with the option to renew for as long as the NASPO Contract
25 is in effect, at the discretion of the General Manager.

26 Section 3. This Resolution shall take effect immediately upon its
27 adoption by the Board, and the Secretary to the Board shall certify the vote adopting this
28 Resolution.

1 I hereby certify that this Resolution was adopted by the Board of Public
2 Utilities Commissioners of the City of Long Beach at its meeting on
3 _____, 2024, by the following vote:

4 Ayes: Commissioners: _____

5 _____

6 _____

7 _____

8 _____

9 Noes: Commissioners: _____

10 Absent: Commissioners: _____

11 _____

12 Secretary
13 Board of Public Utilities Commissioners

14 OFFICE OF THE CITY ATTORNEY
15 DAWN MCINTOSH, City Attorney
16 411 West Ocean Boulevard, 9th Floor
17 Long Beach, CA 90802-4664

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