



March 20, 2025

Recommendation

Adopt Resolution No. UT-1533 authorizing the General Manager to execute a contract, and any necessary subsequent amendments, with W.W. Grainger, Inc., of Lake Forest, IL, for furnishing and delivering maintenance, repair, operations supplies and related materials for a wide range of fieldwork needs, on the same terms and conditions afforded to the City of Tucson, AZ, through Omnia Partners, in an annual amount not to exceed \$750,000 until the Omnia Partners contract expires on December 31, 2027, with the option to renew for as long as the Omnia Partners contract is in effect, at the discretion of the General Manager.

Executive Summary

The Purchasing Division of the Department of Financial Management researched procurement options for furnishing and delivering maintenance, repair, and operations supplies (MRO). MRO includes, but is not limited to, hardware, hand and automotive tools, building supplies, traffic cones, barricades, and safety supplies. The City's Purchasing discovered another agency completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the contract options and determined that the contract between the City of Tucson and Grainger provided the best value to the City.

Grainger was selected based on their competitive pricing, service level, and breadth of product offerings. Grainger has the ability to manage high frequency, small volume, and will-call orders for a wide variety of materials used for special projects that would be impractical to bid individually. Grainger also offers convenient online ordering and has two store locations within a ten-mile radius of the city for will-call pickups. Purchases are streamlined through an internal approval process and custom catalogs may be created to limit the purchases of non-approved items. The award represents the combined annual amounts as estimated by various divisions within the Long Beach Public Utilities Department.

The Long Beach Public Utilities Department requests to establish a contract with Grainger by relying on the City's review and selection process to piggyback on the Omnia Partners contract for as-needed maintenance, repair, and operations supplies and related materials. The City Charter allows for this alternative procurement method to purchase or otherwise obtain services, supplies, materials, equipment, and labor when authorized by a Resolution adopted by the Board of Public Utilities Commissioners.

BOARD OF UTILITIES COMMISSIONERS

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Fiscal Impact

The cost to the Water, Sewer, and Gas Funds will be incurred in FY 25-27 with the actual amounts unknown at this time, but the total aggregate amount for the initial term will not exceed \$750,000. These costs are included in the Water, Sewer, and Gas Funds FY 25 Budget and financial projections.



Tai Tseng
Assistant General Manager



B. Anatole Falagán
General Manager

Attachment

RESOLUTION NO. UT-1533

A RESOLUTION OF THE BOARD OF PUBLIC UTILITIES COMMISSIONERS OF THE CITY OF LONG BEACH AUTHORIZING THE GENERAL MANAGER TO EXECUTE AN AGREEMENT WITH W.W. GRAINGER, INC. TO FURNISH AND DELIVER MAINTENANCE, REPAIR, OPERATIONS SUPPLIES AND RELATED MATERIALS FOR A WIDE RANGE OF FIELDWORK NEEDS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE CITY OF TUCSON, AZ, THROUGH THEIR CONTRACT WITH OMNIA PARTNERS IN AN ANNUAL AMOUNT NOT TO EXCEED \$750,000, UNTIL THE OMNIA CONTRACT EXPIRES ON DECEMBER 31, 2027, WITH THE OPTION TO RENEW FOR AS LONG AS THE OMNIA CONTRACT IS IN EFFECT

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City and its Boards to purchase services, supplies, materials, equipment, and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the Board of Public Utilities Commissioners ("Board") requires the furnishing and delivering maintenance, repair, operations supplies and related materials for a wide range of fieldwork needs; and

WHEREAS, the City of Tucson has a Contract with W.W. Grainger, Inc., through their contract with Omnia Partners, for the purchase of maintenance repair and operations supplies, parts, equipment, and materials, Contract etc. No. ("Omnia Contract"); and

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1 WHEREAS, the Board’s participation in the Omnia Contract will facilitate
2 the City’s ability to receive maintenance, repair, operations supplies and related materials
3 for a wide range of fieldwork needs as well as provide considerable cost benefits to the
4 City; and

5 WHEREAS, if the Board had to utilize a formal bid process rather than
6 participate in the Omnia Contract considerably more funds would be required;

7 NOW, THEREFORE, the Board of Public Utilities Commissioners of the
8 City of Long Beach resolves and declares as follows:

9 Section 1. The above recitals are true and correct and are incorporated
10 herein by this reference.

11 Section 2. The Board hereby authorizes the General Manager to enter
12 an agreement with W.W. Grainger, Inc. to furnish and deliver maintenance, repair,
13 operations supplies and related materials for a wide range of fieldwork needs, of the
14 same type and kind identified in the Omnia Contract, except as modified by mutual
15 agreement of the City and W. W. Grainger, Inc., and the purchase by the City shall be on
16 the same terms and conditions afforded to the City of Tucson in an amount not to exceed
17 Seven Hundred Fifty Thousand Dollars (\$750,000) including tax and shipping, until the
18 Omnia Contract expires on December 31, 2027, with the option to renew for as long as
19 the Omnia Contract is in effect.

20 Section 3. This Resolution shall take effect immediately upon its
21 adoption by the Board, and the Secretary to the Board shall certify the vote adopting this
22 Resolution.

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1 I hereby certify that this Resolution was adopted by the Board of Public
2 Utilities Commissioners of the City of Long Beach at its meeting on
3 _____, 2025, by the following vote:

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5 Ayes: Commissioners: _____

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9 _____

10 Noes: Commissioners: _____

11 Absent: Commissioners: _____

12 _____

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14 Secretary
15 Board Of Public Utilities Commissioners

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