

March 4, 2025

Honorable Mayor and City Council
City of Long Beach
California

RECOMMENDATION:

Recommendation to adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Kassbohrer All Terrain Vehicles, Inc., of Reno, NV, for the purchase and delivery of one BeachTech BT3000, one BeachTech BT5500, and two BeachTech BT2000 all-terrain beach cleaners, on the same terms and conditions afforded to the Houston-Galveston Area Council of Governments, in a total amount not to exceed \$457,269, inclusive of taxes and fees, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Kassbohrer All Terrain Vehicles, Inc. (Kassbohrer), for the purchase and delivery of one BeachTech BT3000, one BeachTech BT5500, and two BeachTech BT2000 all-terrain beach cleaners.

The proposed units will support daily operations and special projects of the Department of Parks, Recreation, and Marine (PRM), Marine Bureau, Beach Maintenance Division. The BeachTech BT3000 and BT2000 are tractor-towed units designed to integrate seamlessly with the Marine Bureau's existing tractors, while the BeachTech BT5500 is a self-propelled beach cleaner. The Bureau is responsible for maintaining all the City of Long Beach (City) marinas, waterways, launch ramps, and beach facilities. The BeachTechs will facilitate the removal of wet and heavy storm debris along nearly five miles of the primary beach waterline. Furthermore, this equipment will be utilized to clean the inner bay beaches, including the Peninsula, Bay Shore, and other smaller beaches such as Mother's Beach, Colorado Lagoon, and Marine Stadium. The capacity to collect debris from these smaller areas and transport it to appropriate disposal sites is essential. The new units will augment the existing equipment employed by PRM, enabling more frequent cleaning of high-traffic areas. Additionally, the equipment will be specifically designed to remove hazardous materials, including syringes and other sharp objects from beaches.

The proposed units will replace three existing units that are six years old and nearing the end of their useful life. The replacement of the current units is included in the approved Fleet Replacement Plan for Fiscal Year 2025 (FY 25) and one unit is an approved enhancement for FY 25. Sufficient funds have been allocated in Fleet's Replacement Fund within the Fleet Services Fund Group.

There are no businesses in Long Beach that manufacture or sell this type of equipment. The Fleet Services Bureau of the Department of Financial Management researched procurement

options for the purchase of all-terrain beach cleaners and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Houston-Galveston Area Council of Governments (HGAC) and Kassbohrer provided the best value to the City.

Kassbohrer was selected based on their competitive pricing, best overall quality, and selection of equipment/product offerings to meet the needs of cooperative members and other governmental authorities.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor using existing contracts from other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Anita Lakhani on February 13, 2025, Administrative Analyst Tommy Ryan on January 23, 2025, and by Revenue Management Officer Geraldine Alejo on February 12, 2025.

SUSTAINABILITY

Fleet Services researched alternative fuel and zero-emission options and found that there are currently no viable lower-emission alternatives available on the market. The BeachTech BT5500 is equipped with a Tier 4 diesel engine featuring advanced emissions controls, which has been certified by the California Air Resources Board. This engine significantly reduces greenhouse gas, nitrogen oxide, and particulate emissions. The BT5500 fully complies with both State of California regulations and local air quality emission standards, and it will be using renewable diesel fuel while in City service.

Additionally, the BeachTech BT3000 and BT2000 operate without fuel, utilizing advanced screening technology to remove unwanted objects and potential hazards from sand and screenable soil, thereby making the environment cleaner and safer.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on March 4, 2025, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total amount of the contract will not exceed \$457,269, inclusive of taxes and fees. The purchase is budgeted in the Fleet Services Fund Group in the Financial Management Department. Ongoing annual maintenance, fuel and replacement costs for each unit are estimated at \$96,616 and will be charged to the Tidelands Operating Fund Group in Parks, Recreation, and Marine Department through the Fleet Services Memorandum of Understanding

Honorable Mayor and City Council

March 4, 2025


Page 3

(MOU) billing process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with current City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



Kevin Riper
Director
Financial Management

APPROVED:



THOMAS B. MODICA
CITY MANAGER