

March 18, 2025

Honorable Mayor and City Council
City of Long Beach
California

RECOMMENDATION:

Recommendation to adopt Specifications No. ITB PW-24-414 and award contracts to Biltmore Metal Fabricators, of Long Beach, CA, and South Street Inc dba Fab Metal Shop, of Long Beach, CA, for as-needed metal bin repairs, welding, and refurbishing services, in an annual aggregate amount of \$180,000, authorize a 15 percent contingency in the amount of \$27,000, for a total annual aggregate contract amount not to exceed \$207,000, for a period of two years, with the option to renew for three additional one-year periods, at the discretion of the City Manager; and, authorize the City Manager, or designee, to execute all documents necessary to enter into the contract, including any necessary subsequent amendments. (Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with Biltmore Metal Fabricators and South Street Inc dba Fab Metal Shop for providing as-needed metal bin repairs, welding, and refurbishing services. The City of Long Beach's (City) solid waste collection operations rely on various sizes of metal bins for the collection and disposal of solid waste generated by City-serviced accounts. The services provided under these contracts, including metal bin repairs, welding, and refurbishing, are essential to extend the lifespan of the metal bins. Maintaining and repairing the bins reduces the need for costly replacements, ensuring the efficiency of solid waste operations and optimizing the use of existing resources, resulting in significant savings.

The bid was advertised in the Long Beach Press-Telegram on August 13, 2024, and 156 potential proposers specializing in metal bin repairs, welding, and refurbishing were notified of the bid opportunity. Of those bidders, 141 downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division, located on the sixth floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 44 local, minority-owned, and women-owned business groups. There were 2 bids received on October 9, 2024. Of those 2 bidders, none were Minority-owned Business Enterprises (MBEs), 1 was a Women-owned Business Enterprise (WBE), 2 were certified Small Business Enterprises (SBEs), and 2 were Long Beach vendors (Local). Biltmore Metal Fabricators, of Long Beach, CA (SBE and Local), and South Street Inc dba Fab Metal Shop, of Long Beach, CA (WBE, SBE, and Local), were the lowest responsible bidders.

Local Business Outreach

To align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the Long Beach Buys platform to download bid specifications. Through outreach, 20 Long Beach vendors were notified to submit bids, of which 15 downloaded and 2 submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on February 28, 2025, Administrative Analyst Tommy Ryan on February 14, 2025, and by Budget Management Officer Nader Kaamoush on February 27, 2025.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB PW-24-414 and award contracts concurrently is requested on March 18, 2025, to ensure the contracts are in place expeditiously.

FISCAL IMPACT

The total annual aggregate amount of the contracts will not exceed \$207,000, inclusive of a 15 percent contingency. The cost for these services is budgeted in the Refuse and Recycling Fund Group in the Public Works Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. The award of this contract will provide continued support to our local economy by assisting in the preservation of employment for 13 employees residing in Long Beach.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



Eric Lopez
Director
Public Works

APPROVED:



THOMAS B. MODICA
CITY MANAGER