

RESOLUTION NO. RES-25-0066

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT WITH ADVANCED HEALTHSTYLES FITNESS EQUIPMENT, INC. DBA ADVANCED EXERCISE TO FURNISH AND DELIVER FITNESS EQUIPMENT ON THE SAME TERMS AND CONDITIONS AFFORDED TO SOURCEWELL (THROUGH THEIR CONTRACT WITH ADVANCED EXERCISE) IN AN AMOUNT NOT TO EXCEED \$300,000, WITH A 15% CONTINGENCY AMOUNT OF \$45,000, UNTIL THE SOURCEWELL CONTRACTS EXPIRE ON JULY 15, 2028, WITH THE OPTION TO RENEW FOR AS LONG AS THE SOURCEWELL CONTRACTS ARE IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER.

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment, and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to furnish and deliver fitness equipment for the Long Beach Police Department, including equipment for the new Police Academy facility; and

WHEREAS, Advanced Healthstyles Fitness Equipment, Inc. dba Advanced Exercise has a Contract for the furnishing and delivery of fitness equipment; and

WHEREAS, Sourcewell is a local government unit and service cooperative created under Minnesota Statutes Section 123A.21 that provides cooperative procurement solutions to government entities across the country.

WHEREAS, Sourcewell issued and publicly posted Request for Proposals

1 (RFPs) for fitness equipment, related accessories, and services to which a number of
2 manufacturers responded, including Life Fitness, True Fitness Technology, and Defiant
3 Strength.

4 WHEREAS, following a competitive evaluation process that is similar to the
5 one used by the City, Sourcewell awarded contracts to Life Fitness, True Fitness, and
6 Defiant Strength based on pricing, service levels, and the breadth of product offerings,

7 WHEREAS, Advanced Exercise is an authorized distributor of equipment
8 for all three manufacturers for purposes of allowing the City to participate in the
9 Sourcewell contracts with these manufacturers .

10 WHEREAS, the City's participation in the Sourcewell Contracts will facilitate
11 the City's ability to furnish and deliver fitness equipment and provide considerable cost
12 benefits to the City; and

13 WHEREAS, if the City had to utilize a formal bid process rather than
14 participate in the Sourcewell Contracts, considerably more funds would be required;

15 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
16 follows:

17 Section 1. The above recitals are true and correct and are incorporated
18 herein by this reference.

19 Section 2. The City Manager or designee is hereby authorized to enter an
20 agreement with Advanced Healthstyles Fitness Equipment, Inc. dba Advanced Exercise
21 to furnish and deliver fitness equipment, of the same type and kind identified in the
22 Sourcewell Contracts, except as modified by mutual agreement of the City and Advanced
23 Exercise, and the purchase by the City shall be on the same terms and conditions
24 afforded to Sourcewell, in an amount not to exceed Three Hundred Thousand Dollars
25 (\$300,000), including tax and shipping, with a contingency of Forty-Five Thousand
26 Dollars (\$45,000) representing 15% of the contract, until the Sourcewell contracts expire
27 on July 15, 2028, with the option to renew for as long as the Sourcewell contracts are in
28 effect, at the discretion of the City Manager.

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of May 13, 2025 by the following vote:

Ayes: Councilmembers: Allen, Duggan, Supernaw, Saro, Uranga,
Thrash-Ntuk, Ricks-Oddie.

Noes: Councilmembers: None.

Absent: Councilmembers: Zendejas, Kerr.

Recusal(s): Councilmembers: None.


City Clerk