

27 REVISED

October 22, 2024

Honorable Mayor and City Council
City of Long Beach
California

RECOMMENDATION:

Recommendation to adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with The Alpha & Omega Group Security Services, Inc., of Inglewood, CA, for providing security guard services, on the same terms and conditions afforded to the County of Orange, CA, in an annual amount of \$1,800,000, authorize a 20 percent contingency in the amount of \$360,000, for a total annual contract amount not to exceed \$2,160,000, until the County of Orange, CA, contract expires on March 31, 2025, with the option to renew for as long as the County of Orange, CA, contract is in effect, at the discretion of the City Manager.

Declare Proposition "L" Ordinance read the first time and laid over to the next regular meeting of the City Council for final reading, which pursuant to Section 1806 of the City Charter, makes findings and determinations regarding contracting of security guard services.

Recommendation to authorize the City Manager, or designee, to execute all documents necessary to amend Contract No. 35169 with GSSI, Inc., dba General Security Services, of Wilmington, CA, for providing security guard services, to increase the contract amount by \$627,300, for a revised contract amount not to exceed \$9,318,600, and extend the term of the contract to February 1, 2025. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with The Alpha & Omega Group Security Services, Inc. (Alpha & Omega), for providing security guard services. Security guard services are required by multiple City Departments. The primary role of the security guards is to ensure the safety and security of City visitors, employees, properties, and buildings. Services include, but are not limited to, monitoring parking areas, responding to calls for assistance, and initiating communication to the Police or Fire Departments. Security guard services are required at many routine, standing locations throughout the City, but can also be leveraged to respond to as-needed locations that require security guards.

The City employs 129.5 total FTE in the classification of Special Services Officer in the FY 25 Budget. None of those positions are proposed for contracting out as a result of this action and the City will continue to employ and utilize those Special Services Officer positions for City functions. If in the future there are any proposals to change those staffing levels and remove

City full-time positions, it would be through the budget process and a separate meet and confer. There are no plans to make any changes in those positions.

This contract before the City Council will fund the supplemental services which are currently funded by contract security guards or as needed temporary services, as based on the schedule, the hours needed, and other factors, utilizing contract security for those positions have been demonstrated to be more cost-effective. The City will continue to examine when positions should be funded by full-time City employees, such as the recent example of adding security to Mark Twain Library in the FY 25 Budget with a City Special Services Officer, and which should be continued to utilize contract staffing.

The Purchasing Division of the Department of Financial Management researched procurement options for security guard services and discovered other agencies had completed open, fair, transparent, and competitive procurement processes. The City reviewed the contract options and determined that the contract between the County of Orange, CA, and Alpha & Omega provided the best value to the City.

Alpha & Omega was selected based on their competitive pricing, service level, and breadth of service offerings. Alpha & Omega is able to meet the City's unique needs at an affordable price. Moreover, their location will allow them to quickly respond to service calls and security guard staffing adjustments when needed. Specifically, Alpha & Omega employs five full-time, three part-time, and seven on-call employees who reside in the City, resulting in efficient response times from their nearby location. Alpha & Omega will also hire new staff from within Long Beach to meet our contract requirements.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

Proposition "L" Analysis

In accordance with previous City Council direction, a Proposition "L" (Prop L) analysis was completed for security guard services (attached). The use of contracted-out security guard services for the locations and functions described in the Alpha & Omega contract is significantly less expensive and provides comparable services than could be provided by permanent, full-time City employees. The City cost would be approximately 191 percent to 254 percent higher, without considering any cost escalations that could happen during this period if utilizing City employees. This finding is consistent with previous Proposition "L" analyses for security guard services contracts in 2001, 2006, and 2019.

The City proposed ordinance provides for the findings required by City Charter Section 1806 and authorizes the City Manager to execute contracts for these services with Alpha & Omega as long as the County of Orange contract is in effect.

International Association of Machinists and Aerospace Workers (IAM) was noticed of the Prop L analysis on July 31, 2024, and the City's intent to contract with Alpha & Omega. Meet and confer

proceedings with the IAM occurred on August 12, 2024, and September 18, 2024, and were concluded on October 3, 2024.

Transition of Services

On February 19, 2019, the City Council awarded a contract to GSSI as part of its adoption of Invitation to Bid No. ITB LB18-123. The contract is currently in an amount not to exceed \$8,691,300 for the term ending December 1, 2024.

In order to allow for an appropriate contract transition period, City Council approval is requested to amend Contract No. 35169 to allow GSSI to continue providing security guard services until February 1, 2025, when the transition will be complete. This increase and extension will ensure continuity of services of these critical safety services.

This matter was reviewed by Deputy City Attorney Atoy H. Wilson on June 18, 2024, Purchasing Agent Michelle Wilson on June 13, 2024, and by Revenue Management Officer Geraldine Alejo on June 25, 2024.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on October 22, 2024, to ensure the contract is in place expeditiously.

FISCAL IMPACT


The total annual amount of the contract with Alpha & Omega will not exceed \$2,160,000, including a 20 percent contingency of \$360,000. The regular services provided by the contract are budgeted in various funds and departments citywide. The award of the contract will provide continued support to our local economy by assisting in the preservation of employment for five full-time, three part-time, and seven on-call employees residing in Long Beach. This contract will also create new job opportunities for Long Beach residents.

To facilitate a transition period between service providers and ensure continuity of critical safety services, the amendment to Contract No. 35169 will extend the contract to February 1, 2025, when the transition will be complete. The amendment to Contract No. 35169 increases the contract authority with GSSI by \$627,300, for a revised total contract amount not to exceed \$9,318,600. The regular services provided by the contract are budgeted in various funds and departments citywide. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,


Kevin Riper
Director

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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Financial Management

ATTACHMENTS