

March 19, 2024

Honorable Mayor and City Council
City of Long Beach
California

RECOMMENDATION:

Recommendation to adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Ferguson Enterprises, LLC, dba Ferguson Facilities Supply, of Pomona, CA, for providing plumbing and various supplies, on the same terms and conditions afforded to the County of Orange, CA, in an annual amount of \$725,000, and authorize a 20 percent contingency in the amount of \$145,000, for a total annual contract amount not to exceed \$870,000, until the County of Orange, CA contract expires on February 10, 2029, with the option to renew for as long as the County of Orange, CA contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Ferguson Enterprises, LLC, dba Ferguson Facilities Supply (Ferguson), for the purchase of plumbing and related supplies.

The Purchasing Division of the Department of Financial Management researched procurement options for plumbing supplies and materials and discovered another agency had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the cooperative agreement option and determined that the contract between County of Orange, CA, and Ferguson provided the best value to the City.

Ferguson was selected based on their competitive pricing, service level, and breadth of product offerings. Ferguson offers convenient online ordering and has a store location in Long Beach for will-call pickups. Ferguson can provide necessary resources for departments to order as-needed supplies for projects and job-related duties.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Atoy H. Wilson on February 27, 2024, Administrative Analyst Tommy Ryan on February 26, 2024, and Acting Revenue Management Officer Valerie Valentine on February 28, 2024.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on March 19, 2024, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total annual amount of the contract will not exceed \$870,000, inclusive of the 20 percent contingency. The contract will be used citywide and is budgeted in various fund groups and departments. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



Kevin Riper
Director
Financial Management

APPROVED:



THOMAS B. MODICA
CITY MANAGER