

RESOLUTION NO. RES-24-0030

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3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT
6 AND ANY NECESSARY DOCUMENTS, INCLUDING ANY
7 NECESSARY SUBSEQUENT AMENDMENTS, WITH
8 CARAHSOFT TECHNOLOGY CORP. FOR THE
9 PURCHASE OF CLOUD SOLUTIONS ON THE SAME
10 TERMS AND CONDITIONS AFFORDED TO STATE OF
11 UTAH, THROUGH THE NATIONAL ASSOCIATION OF
12 STATE PROCUREMENT OFFICIALS VALUE POINT
13 (NASPO) IN AN ANNUAL AMOUNT NOT TO EXCEED
14 \$2,000,000, WITH AN AUTHORIZED 20% CONTINGENCY
15 IN THE AMOUNT OF \$440,000, FOR A TOTAL ANNUAL
16 CONTRACT AMOUNT NOT TO EXCEED \$2,640,000, UNTIL
17 THE NASPO VALUE POINT CONTRACT EXPIRES ON
18 SEPTEMBER 15, 2026, WITH THE OPTION TO RENEW
19 FOR AS LONG AS THE NASPO CONTRACT IS IN EFFECT,
20 AT THE DISCRETION OF THE CITY MANAGER
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22 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the
23 City to purchase services, supplies, materials, equipment and labor with other government
24 agencies by purchasing under their contracts on a voluntary and selective basis when
25 authorized by resolution; and

26 WHEREAS, the City desires to purchase cloud solutions also known as
27 Software as a Service ("SaaS"); and

28 WHEREAS, the State of Utah has a Contract for the purchase of these cloud

1 solutions, Contract No. AR2472 (“NASPO Contract”); and

2 WHEREAS, the City’s participation in the NASPO Contract will facilitate the
3 City’s ability to access and purchase cloud solutions from diverse vendors to implement
4 solutions that can be scaled to point in time needs and changing technologies and is
5 expected to benefit the City in cost savings included in Carahsoft’s aggregated purchasing
6 and negotiated discounts; and

7 WHEREAS, if the City had to utilize a formal bid process rather than
8 participate in the NASPO Contract considerably more funds would be required;

9 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
10 follows:

11 Section 1. The above recitals are true and correct and are incorporated
12 herein by this reference.

13 Section 2. The City Manager or designee is hereby authorized to enter an
14 agreement and any necessary documents including any necessary subsequent
15 amendments, with Carahsoft Technology Corp. to purchase cloud solutions, of the same
16 type and kind identified in the State of Utah Contract, through the National Association of
17 State of Procurement Officials (“NASPO”) Value Point, except as modified by mutual
18 agreement of the City and Carahsoft Technology Corp., and the purchase by the City shall
19 be on the same terms and conditions afforded to the State of Utah in an annual amount
20 not to exceed Two Million Two Hundred Thousand Dollars (\$2,200,000), with an authorized
21 twenty percent (20%) contingency in the amount of Four Hundred Forty Thousand Dollars
22 (\$440,000), for a total annual contract amount not to exceed Two Million Six Hundred Forty
23 Thousand Dollars (\$2,640,000), until the NASPO Value Point contract expires on
24 September 15, 2026, with the option to renew for as long as the NASPO Contract is in
25 effect, at the discretion of the City Manager.

26 Section 3. This resolution shall take effect immediately upon its adoption
27 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of March 12, 2024 by the following vote:

Ayes: Councilmembers: Zendejas, Duggan, Supernaw, Kerr, Austin,
Ricks-Oddie, Allen.

Noes: Councilmembers: None.

Absent: Councilmembers: Saro, Uranga.

Recusal(s): Councilmembers: None.


City Clerk

OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
Lona Beach, CA 90802-4664