

March 19, 2024

Honorable Mayor and City Council
City of Long Beach
California

RECOMMENDATION:

Recommendation to adopt Specification No. ITB FM-24-377 and award a contract to Quinn Rental Services, City of Industry, CA, for the purchase of five Sullair 185 trailered compressors, in a total amount not to exceed \$167,601, including taxes and fees; and authorize the City Manager, or designee, to execute all documents necessary to enter into the contract, including any necessary subsequent amendments. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Quinn Rental Services for the purchase of five Sullair 185 trailered compressors. The proposed replacement units will be used by the Public Works (PW) Department and Long Beach (LB) Utilities. The units will be used in the PW Public Service Bureau and the LB Utilities Engineering Bureau for daily operations and special projects. The Public Service Bureau maintains the City of Long Beach's (City) street signs, repairs the potholes of City streets and alleys, and keeps the City's 550 traffic signals operating 24 hours a day.

The proposed units are on the approved Fiscal Year 2021 and 2022 replacement plans. Sufficient funding has been collected for the replacement of these units. The current units are fifteen years old and are becoming increasingly more expensive to maintain. Failure to replace the units promptly could result in increased downtime and service interruptions.

The bid was advertised in the Long Beach Press-Telegram on November 11, 2023, and eleven potential bidders specializing in air compressors were notified of the bid opportunity. Six bidders downloaded the bid via the City's electronic bid system and through the Long Beach Press-Telegram. The bid document was made available from the Purchasing Division, located on the sixth floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 44 local, minority-owned, and women-owned business groups. One bid was received on January 18, 2024. The bidder is not a Women-owned Business Enterprise (WBE), not a Minority-owned Business Enterprise (MBE), not a certified Small Business Enterprise (SBE), and not a Long Beach vendor (Local).

Quinn Rental Services (not a WBE, MBE, SBE, or Local) was the lowest responsible bidder.

This matter was reviewed by Deputy City Attorney Taylor Anderson on February 22, 2024, Purchasing Agent Michelle Wilson on February 21, 2024, and Acting Revenue Management Officer Valerie Valentine on February 26, 2024.

TIMING CONSIDERATIONS

City Council action to adopt Specification No. ITB FM-24-377 and award a contract concurrently is requested on March 19, 2024, to ensure the contract is in place expeditiously.

SUSTAINABILITY

Fleet Services researched alternative fueled and zero-emission options and determined there are no viable lower-emission alternatives currently available on the market. The compressors will be fueled with renewable diesel fuel, which reduces both carbon dioxide and nitrogen oxide emissions when compared to petroleum diesel. California's Low Carbon Fuel Standard Certified Carbon Intensities shows renewable diesel reduces carbon intensity on average by 65 percent when compared to petroleum diesel. The units comply with mandated local and State regulations and guidelines.

FISCAL IMPACT

The total amount of the contract will not exceed \$167,601, inclusive of taxes and fees. Funding for the purchase has been collected from the Public Works and Long Beach Utilities Departments and is budgeted in the Fleet Services Fund Group in the Financial Management Department. Annual ongoing maintenance, fuel, and replacement costs for these units are estimated at \$28,198 each and will be billed to the General Fund Group in the Public Works Department and the Gas Fund Group in the Long Beach Utilities Department through the Fleet Services Bureau Memorandum of Understanding (MOU) monthly billing process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



Kevin Riper
Director
Financial Management

APPROVED:



THOMAS B. MODICA
CITY MANAGER