

9. 25-55252 Recommendation to authorize City Manager, or designee, to execute all documents necessary to amend Contract No. 35915 with AECOM Technical Services, Inc., of Los Angeles, CA; Contract No. 35374 with HR&A Advisors, Inc., of Los Angeles, CA; Contract No. 35323 with BAE Urban Economics, of Berkeley, CA; Contract No. 36208 with Jones Lang LaSalle, of El Segundo, CA; and Contract No. 35324 with Keyser Marston Associates, Inc., of Los Angeles, CA, for providing as-needed real estate economic analysis professional services, to extend the terms of the contracts for an additional six months, through November 30, 2025. (Citywide)

**Office or Department:**

**Suggested Action:** Approve recommendation.

May 20, 2025

Honorable Mayor and City Council  
City of Long Beach  
California

**RECOMMENDATION:**

Recommendation to authorize the City Manager, or designee, to execute all documents necessary to amend Contract No. 35915 with AECOM Technical Services, Inc., of Los Angeles, CA; Contract No. 35374 with HR&A Advisors, Inc., of Los Angeles, CA; Contract No. 35323 with BAE Urban Economics, of Berkeley, CA; Contract No. 36208 with Jones Lang LaSalle, of El Segundo, CA; and Contract No. 35324 with Keyser Marston Associates, Inc., of Los Angeles, CA, for providing as-needed real estate economic analysis professional services, to extend the terms of the contracts for an additional six months, through November 30, 2025. (Citywide)

**DISCUSSION**

City Council approval is requested to amend Contract No. 35915 with AECOM Technical Services, Inc., Contract No. 35374 with HR&A Advisors, Inc., Contract No. 35323 with BAE Urban Economics, Contract No. 36208 with Jones Lang LaSalle, and Contract No. 35324 with Keyser Marston Associates, Inc., for providing as-needed real estate economic analysis professional services through November 30, 2025, as staff has already initiated the procurement process to establish an updated real estate economic analysis professional services bench.

At its meeting on June 18, 2019, the City Council awarded contracts to AECOM Technical Services, Inc., HR&A Advisors, Inc., BAE Urban Economics, Jones Lang LaSalle, and Keyser Marston Associates, Inc. as part of its adoption of RFP EP19-012 for as-needed real estate economic analysis professional services. All contracts will expire on May 31, 2025.

The City currently has several projects in process or scheduled to commence within the coming months. The Economic Development Department is requesting six-month extensions to November 30, 2025, to avoid disruption of services while the competitive procurement process for real estate economic analysis professional services is completed.

This matter was reviewed by Principal City Attorney Adam Jacobs on April 30, 2025, and by Administrative Analyst Tommy Ryan and Budget Management Officer Nader Kaamoush on April 28, 2025.

**TIMING CONSIDERATIONS**

City Council action to amend contracts is requested on May 20, 2025, to ensure there is no interruption to services.

FISCAL IMPACT

This action will only extend the terms of the contracts to November 30, 2025. There is no additional contract authority or appropriation requested at this time. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. The anticipated job impact created by this action is unknown at this time and will depend on the type of funds and work assigned over the term of the contracts.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



Bo Martinez  
Director  
Economic Development

APPROVED:



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THOMAS B. MODICA  
CITY MANAGER